## Grassroots and Measurable

A Journey to Meaningful Metrics with



JEWISH CHILD AND FAMILY SERVICE

Strengthening Lives in Keeping with Jewish Values

### **About YOU**

Who are you?

Where are you from?

What do you do?

Why are you here?

What do you hope to gain?

### About Me

This is where I tell you my life story.

(And hope you don't leave.)

"There are three kinds of lies: lies, damned lies, and statistics."

Benjamin Disraeli (attrib.)

## Covering the Basics

The Continuous Quality Improvement starter kit:

- 1. Definitions
- 2. Questions
- 3. Methods
- 4. Review & Repeat

## Who Are You Today?

In order to start measuring, you have to know who you are right now.

Know yourself before you start trying to figure out where you're going.

## Defining Your Organization

What corporate documents do you have to share with your stakeholders?

Do you have a clear Mission and Vision?

Translation: In a minute or less, what should everyone know about your agency?

## Defining Your Program

**Department Description** 

**Goals and Objectives** 

Staff

**Budget** 

**Connection Within the Agency** 

**Connection Outside the Agency** 

## **Defining You**

Every job should have a job description and that description should be accurate.

As your organization changes, roles may change.

Document these changes!

# What Do You Want to Know Tomorrow?

#### **Example:**

Goals and Objectives

Design an efficient and effective program for quality management in keeping with the mission, vision, and strategic direction of the agency.

Are we operating effectively?

Are we using resources efficiently?

What are the agency areas with the most potential for growth? How do they align with emerging trends?

### How Do You Get There?

What methods are you using? What mix?

What tools are you using?

Qualitative Measures: Individual interviews, team interviews, staff surveys, client surveys

Quantitative Measures: financial analysis, participant trends per program

### DO IT AGAIN



And again, and again, and again.

## Meaningful Metrics

Just because someone else is measuring data one way, doesn't mean it makes sense for YOU.

Remember WHY you're measuring what you're measuring.

And if the HOW stops making sense, REPEAT your review process.

## Mapping Exercise

Going Well	Worries	Next Steps

## Thank you

Let's keep in touch!

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