

Revenue Generating Programs – Focusing on Center for Career Management

For many years, Louisville JFCS has delivered career planning, assessment and management services to the mainstream adult population. These services have been delivered under the auspices of our Career & Workforce Development division and specifically our Center for Career Management. These career services are typically delivered in a one- to-one coaching, consultative fashion and are designed to help adults identify and clarify most suitable career directions along with the resources that will best support advisable career directions. Client fees are sliding scale based on household income. This webinar will introduce the audience to potential revenue generating services.

Speaker: Bob Tiell has been a leading professional in the delivery of career management & workforce development services in the Louisville KY metro region for several years. Bob recently stepped down as Director of JFCS' Career & Workforce Development division. For many years, he managed the delivery of a wide range of career, employment, school advisement, employer/business services & workforce development services to the entire community. He remains on at JFCS part-time.

With individual clients, services include career management, career planning & development, career assessment, career coaching & strategizing, college & school advisement, vocational evaluation, employment counseling, and various other career, schooling, and professional development services. With organizational clients, services include screening and selection, outplacement, team building, executive coaching, family business consultation, leadership development and various other talent management services to employers and organizations. Bob has also historically led ongoing special projects, workshops, and seminars related to career and workforce issues.

Beyond pioneered the delivery of career and college advisement services to the Louisville community. In the spirit of social entrepreneurship, Bob and his team launched several other new programs over the years. These include the first SAT/ACT Prep. Class, Job Club, Micro Enterprise Development Center, a Family Business Center, and our community's first formal "brain gain" initiative. Special projects have also involved collaborations with other community organizations, such as their award winning Long Term Unemployed initiative. Louisville's Business First recently named Bob one of the top career professionals in our market.

Bob's background and training in the behavioral sciences, assessment, education, rehabilitation, business, and workforce development makes him well qualified to assist clients on a variety of career, schooling, work performance, and workforce development issues.