



Jewish Family & Children's Service

Chief Executive Officer

St. Louis, MO

Background

Established in 1871, the Jewish Family & Children's Service (JF&CS) was created to offer compassionate support, practical solutions and assistance in navigating life's challenges for people in the greater St. Louis community. JF&CS and its licensed professional staff assist the elderly, protect children at risk, provide food and services for the needy, resolve family problems and enhance Jewish connections, regardless of age, race, religion, ethnicity, gender or sexual orientation. The agency is nationally accredited by the Council on Accreditation and, for the 3rd consecutive year, has earned a 4-star Charity Navigator rating. For more information about JF&CS, go to <https://jfcs-stl.org/>.

JF&CS served more than 49,000 individuals in 2017, has more than 60 staff members and an operating budget of \$5.3M. It raises over \$1M a year from private donors and maintains an endowment in excess of \$6M.

Vision

All people in the greater St. Louis area are healthy and productive.

Mission

Inspired by the Jewish tradition to make the world a better place, JF&CS helps and supports people in need to meet their challenges.

Core Values

Making the world a better place (Tikkun Olam) through Kindness (Chesed), Fairness (Tzedakah) and Excellence (Mitzuyanut).

For more information about Jewish St. Louis, go to <https://jewishinstlouis.org/>.

For more information about St. Louis in general, go to <https://explorestlouis.com/>.

Position

JF&CS seeks an experienced senior executive to build upon its resources and accomplishments and lead the agency as it considers the question, "How can we help even more people today?" Building upon the excellent work of a talented senior staff team and committed Board, the incoming CEO will have the opportunity to drive the agency's continued success and achievement in partnership with the Board and community partners.

The incoming CEO will need to be experienced in providing vision and strategic direction to the Board and staff in defining and implementing the agency's mission, operations, strategic and business plans. The CEO must be skilled in developing relationships with prospective donors and stewarding existing supporters to ensure the overall sustainability of the agency. They will be

charged with increasing the overall visibility of the agency including its programs and resources, representing the agency both within the Jewish community and the community-at-large, and ensuring a clear mission and service message to maintain and grow its presence among clients, partners, and donors.

Responsibilities

Leadership and Management

- Inspire and communicate effectively the mission, vision and values of the agency.
- Assess evolving community needs and resources in relation to our mission and develop programs/services to meet those needs.
- Supervise all JF&CS operations; promoting a culture of transparency, inclusiveness and openness that fosters opportunities for growth. Encourage and empower staff to maximize productivity, ensure professional excellence, and promote teamwork.

Business Acumen

- Display knowledge about non-profit management policies and practices as well as business, legislative and economic trends that could affect operations
- Understand, evaluate, and communicate the financial impact of ongoing programs and new initiatives.
- Ensure that financial planning and oversight protects and grows the agency's ability to serve clients well into the future.
- Monitor the financial status of the organization and ensure that sound financial controls are in place and observed.

Board Development

- Lead the board development processes, ensuring that the board has members who can provide the leadership and professional expertise required to guide the agency in the future.
- Help recruit talented, committed volunteer leadership, provide training, and motivate volunteers to fulfill responsibilities.

Donor Development and Community Relations

- Serve as the primary spokesperson for JF&CS as well as its mission, goals and services throughout the Jewish community, the community at large, and the national landscape.
- Work with Chief Development Officer, development staff and the Board in the design and implementation of fundraising activities, including cultivation and direct fund solicitation of key individuals, foundations, partners and corporate donors (i.e. Jewish Federation of St. Louis and United Way of Greater St. Louis).

Qualifications

- Demonstrated track record of visionary leadership, effecting change, and taking risks in mid- to large-sized organizations.
- Experience in non-profit management field, in social services, health care management, program planning/implementation, or a relevant field.
- Comfort with application of technology and related budgetary and compliance issues.



- Demonstrates knowledge of Jewish culture, values and practices and experience working in the Jewish community and with Jewish organizations.
- Proven success in building consensus, conflict resolution and developing creative strategies.
- Experience working with and empowering a volunteer governing board.
- Experience in revenue development, building relationships, and community outreach and understanding how to be a presence in the community.
- Excellent spoken and written communication skills.
- Understanding of marketing and social media and how to implement strategies to increase awareness and relationships.
- Bachelor's degree required, advanced degree preferred.

This position description is based upon material provided by the Jewish Family & Children's Service, an equal opportunity employer.

Sarah Raful Whinston, Search Consultant

To apply to this position please visit www.DRGsearch.com