

CHIEF DEVELOPMENT OFFICER

We are looking for a superstar to join our executive management team to lead development, marketing and communications. We are on a mission to increase funding by 10% this coming fiscal year.

We need a strategic executor who is passionate about our cause, is a committed, hardworking team player adaptable to change and enthusiastic about community engagement.

JFS is an established 147-year-old human services organization with a strong reputation for quality, high-impact services that each year benefit nearly 24,000 people of all faiths, races, ages, incomes, and abilities. With annual revenue of \$12 million, JFS works to reduce hunger and prevent homelessness, provides quality mental health services to children and families, offers job training and placement for people with barriers to employment, and provides support to help older adults maintain a high quality of life.

JFS is very proud of our positive work culture. Our employees enjoy competitive pay and benefits, including a generous holiday and leave program. JFS is a nonsectarian, nonprofit, and inclusive organization.

JFS has a history of garnering significant and long-lasting philanthropic support from corporations, foundations, and individuals. The organization has created several highly-successful signature events that stand out in the Denver community. JFS also has a well-connected Board of Directors whose support is firmly behind an ambitious strategic plan that calls for increased investment in development strategies and resources.

We are seeking someone to develop strategies and campaigns for fundraising objectives and who can enthusiastically engage funders to help achieve our goals. A proven organized fundraiser with a history of raising a lot of money and shows concern for people and the community.

We have an amazing and committed network of supporters and are seeking a super-pro to help us realize even greater financial potential – meaning someone to create and execute a thoughtful plan and manage a team to hit targets. An exciting challenge will be to seek support of new prospects, foundations and corporate funding sources while maintaining and building stronger relationships with current and past donors. Come join us to make a historic difference.

Will work closely with the CEO, Board of Directors and the team to reach the targeted fundraising goals. Will set and execute a fundraising strategy to achieve ambitious goals for increasing revenue raised each year.

Minimum of ten years' experience in fundraising with a proven track record of meeting or exceeding targets.

Local fundraising experience, helpful. Strategic thinker in linking fundraising, marketing and communications.

High achiever, very organized with consistent follow through and driven to achieve targets for impact.

Develop a strategy utilizing data that aids in identifying meaningful funding streams.

Able to measure and communicate fundraising successes and disappointments.

Decisive on where to focus to create highest return on investment.

Has led teams to success by nurturing and promoting their strengths.

Conditions of Employment

This is a full-time, exempt position in our Denver, Colorado office. JFS is an equal opportunity employer.

Compensation and Benefits

Compensation and benefits are competitive and commensurate with experience.

To Apply

Submit resume and cover letter with salary requirement to:

Jean Marshall, Human Resources Director

Jewish Family Service of Colorado

3201 S. Tamarac Drive

Denver, Colorado 80231

hr@jewishfamilyservice.org

Only applicants selected for interview will be contacted.